Triple Jump

impact-focused investment management

Technical Assistance in Practice

Triple Jump's Perspective





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Triple Jump is an investment management and advisory services provider that delivers outstanding service while maximizing impact to entrepreneurs and communities in emerging markets thanks to our proven expertise, local presence, collaborative approach, and genuine interest in seeking and measuring impact.



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Technical Assistance Overview

Technical Assistance (TA) at Triple Jump is a strategic tool designed to enhance the operational capacity, resilience, and impact of investees and ecosystem actors in emerging markets. It is delivered through tailored advisory support, capacity building, and thematic programmes that align with the investment goals of various mandates.

TA at Triple Jump supports a wide range of organisations including:



High-level metrics (Since 2014 – present)

- Disbursed more than 20.4M EUR for technical assistance funding
- Delivered more than 130 tailored TA projects
- Supported entrepreneurial ecosystems in 20+ countries



Investors/Donors

Cost-sharing (0-50%)

≈ € 33.8M Cumulative Commitments

Triple Jump

TA:
- Pre & post investment support
- Business development services (BDS)
- Peer learning
- Programmatic TA support

TA:
- Training and mentorship
- Knowledge sharing
- BDS

Fund Managers

Instruments: Milestone based grants, Results based grants, loans, mentoring

Financial institutions

TA:
- Operational capacity development
- ESG and impact performance improvement
- Support for risk assessment

SMEs

ESOs

TA:
- Strategic advisory
- Operational capacity development
- Market research and peer learning

Our TA Team



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Organizations We Serve

TA is tailored to the organization type and the context in which they work. To support holistic development, TJ works with a variety of stakeholders to ensure that private sector ecosystems can flourish.

Financial institutions



Fund Managers



SMEs



ESOs



Financial Institutions



We offer targeted TA to FIs through both fund-linked facilities and standalone projects. These interventions aim to strengthen institutional capacity, enhance resilience, and improve operational performance across diverse geographies and contexts.

TA to FIs includes:

- Standardised trainings (e.g. ESG, KYC, impact, digitalisation)
- Expert coaching for specific challenges
- Knowledge sharing (e.g. peer-to-peer learning platforms)
- Business development services (BDS) to help FIs support their own clients



Stories of Impact

Financial institutions

The Challenge

MFIs in Africa and Asia often lack the internal capacity and tools to assess, manage, and integrate climate risks into their operations, making it difficult to build resilience and align with evolving ESG expectations.

The Support

Through the **EIB's Financial Inclusion Fund**, Triple Jump will support six MFIs to develop climate risk self-assessments using the Green Index 3.0, build actionable environmental strategies, embed climate risk skills and conduct final assessments to ensure environmental resilience and operational integration.

Financial Institutions

- MFIs to build internal ownership of climate strategies
- Improved climate risk governance and institutional resilience
- Enhanced readiness for future climate-related financial disclosures



Fund Managers

Fund Managers

Triple Jump's TA offering to funds combines strategic, operational, and impact-driven TA support across the investment lifecycle to strengthen the capacity of the fund and its portfolio companies.

1. **Pre- and Post-Investment Support**: We provide tailored TA before and after investment, including ESG and climate diagnostics, capacity assessments, and institutional strategy development.

2. **Business Development & Innovation**: We co-design and pilot inclusive green products and services, support market expansion, and strengthen investees' operational and impact performance.

3. **Learning & Visibility**: We facilitate peer learning, deliver training of trainers, and enhance visibility to help investees attract climate-aligned capital and scale their impact.



Stories of Impact

Fund Managers

The Challenge

Companies in Colombia and Peru are growing rapidly but face challenges in strengthening internal systems, advancing gender equality, and addressing climate risks. Limited access to expertise and resources makes it difficult to meet international standards and realise their full impact potential.

The Support

The **Acumen Latam Impact Ventures (ALIVE)** facility delivers support through tailored 1:1 assistance for portfolio companies as well as broader programme streams (Impact & Business Insights, Gender & Diversity BDS, Climate BDS, and General BDS) ensuring companies receive both customised and thematic expertise.

The Results

- 75% of portfolio companies now meet the 2X Challenge gender criteria.
- Following the development of a climate strategy and workshop series, 100% of the investment team reported confidence in executing climate-related investments.



SMEs

Triple Jump provides tailored TA to SMEs to help them become more resilient, impactful, and investment-ready. The main objectives of this support are to strengthen operational capacity, improve ESG and impact performance, enable inclusive growth and climate resilience, and de-risk investments to attract follow-on capital.

TA is delivered through two main channels:

1. **Direct TA:** Direct support to SMEs to improve internal systems, compliance, and financial performance.
2. **Business Development Services (BDS):** Support provided via FMs to their SMEs investees, often through sidecar facilities.

Support to SMEs spans across diverse sectors, enabling tailored solutions for varied operational contexts.



Stories of Impact

SMEs

The Challenge

Many clean energy projects in emerging markets face significant barriers at the early stages, including complex regulatory environments and unpredictable environmental assessment requirements.

The Support

Equatorial Power, a clean energy solutions company, received targeted TA through CEIA. This included a grant for consultancy and regulatory support, enabling the company to complete essential environmental assessments and secure the licences needed to move their construction forward.

The Results

- Enables construction of a new clean energy mini-grid, bringing electricity to over 3,000 customers in Bulungu, DRC.
- Creates 33 new local jobs, supporting economic growth.
- Deliveres the region's first electrification, improving community resilience and access to reliable power.



Stories of Impact

SMEs

The Challenge

Smallholder farmers in Africa face high upfront costs and limited financing options make it difficult to adopt sustainable technologies (e.g., affordable, reliable irrigation solutions).

The Solution

SunCulture, a leading provider of solar-powered irrigation systems for smallholder farmers, received targeted TA through EEGF TAF. This support enabled them to strengthen financial management, improve operational efficiency, and drive product innovation.

The Results

- Became the leading distributor of solar water pumps in Sub-Saharan Africa, with 50,000 units sold and 14,000 active customers.
- Reached >103,000 beneficiaries and supported >500 full-time jobs, while avoiding 340,000 metric tonnes of CO_2 emissions.
- Enabled affordable access to clean energy and irrigation for rural and female farmers, with 95% of clients accessing energy for the first time.



ESOs

Targeted TA to ESOs helps them strengthen their capacity to serve entrepreneurs and startups. This support is designed to address operational, strategic, and financial challenges faced by ESOs, enabling them to deliver more effective programs, expand their reach, and enhance the impact of their services.

TA to ESOs includes:

1. Supporting market research and feasibility studies to understand market needs.
2. Providing strategic advisory to sharpen business models and value propositions.
3. Offering financial management coaching and tools to build internal capacity.
4. Delivering capital readiness support to improve access to funding.



Stories of Impact

ESOs

The Challenge

Africa's early-stage investing landscape is fragmented, with aspiring angel investors lacking access to structured training, resources, and networks needed to confidently support local entrepreneurs.

The Solution

The **African Angel Academy** was supported to scale its outreach and support delivery to angels across the African continent while strengthening the sustainability of its own operational model.

The Results

- Trained 196 angel investors from 22 countries, with 64% women participants.
- Investments contributed to creating or maintaining 1,385 jobs across the continent.
- Mentored 10 new angel groups, several of which demonstrated strong enough a commitment, capacity and limited track record to attract DGGF support.





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Value of Technical Assistance

Select results from three of the mandates are included to demonstrate the value of TA to the stakeholders - FIs, FMs , SMEs and ESOs.

Dutch Good Growth Fund

Track 2: Financing local SMEs

CEI Africa
Clean Energy & Energy Inclusion for Africa

Energy Entrepreneurs Growth Fund



Dutch Good Growth Fund (DGGF)

The Seed Capital & Business Development Facility of DGGF provides targeted TA and business development support to strengthen early-stage finance initiatives and their portfolio companies. The facility is designed to enhance the operational capacity of FMs, FIs, and ESOs while also supporting the growth and resilience of the SMEs they serve, particularly those led by youth and women, or operating in fragile states.

TA support is delivered through two main channels:

1. **Tailored interventions:** Support initiated by FMs in areas such as legal structuring, product development, impact measurement, and ESG integration.
2. **Thematic programs:** Programs such as climate resilience and gender lens investing, delivered through structured bootcamps, peer learning, and coaching, enabling FMs to implement strategies across their portfolios.

Select results:

- Since 2014, €18.5+ million has been disbursed, enabling the implementation of 100+ tailored TA projects in 20+ countries.
- FMs have strengthened their investment processes, integrated gender lens strategies, and successfully mobilized follow-on capital from commercial investors.
- Through the climate program, FMs and their portfolio companies are participating in regular trainings tailored to their climate maturity. Participants can access further bespoke TA to implement climate strategies.
- The DGGF Academy has enabled investees to share insights and best practices, further amplifying the impact of the programs.

Ministry of Foreign Affairs
Kingdom of the Netherlands

DGGF in Action

A clear example of DGGF's TAF in action is its support to Kinyeti Venture Capital in South Sudan.

With a TA budget of USD 350,000, DGGF enabled Kinyeti to develop a new strategy, financial model, and investor materials, which were all approved by the board.

The facility also helped Kinyeti's pipeline companies prepare business plans and audited financials, making them investment-ready and supporting the approval of new investments. As a result, Kinyeti approved 5 new investments and mobilized over USD 1 million in follow-on capital for its portfolio companies.

This targeted assistance strengthened both the fund manager and its portfolio companies, demonstrating the practical value of DGGF's approach in challenging markets.



Ministry of Foreign Affairs
Kingdom of the Netherlands

Energy Entrepreneurs Growth Fund (EEGF)

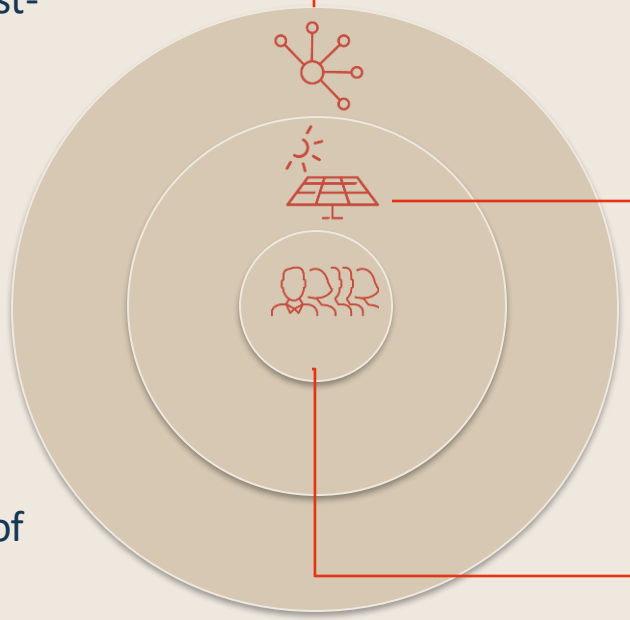
The EEGF TAF strengthens the off-grid energy sector by building the capacity of both prospective and portfolio companies and supporting ecosystem initiatives that accelerate sector learning. Through tailored pre- and post-investment support, TAF helps enterprises improve efficiency, grow and scale, and deliver impact to low-income households and SMEs.

Support is provided in three areas:

- Core Business Support
- Impact & ESG Support
- Ecosystem Support

With a total facility size of US$2.1 million — about 50% of which is already committed — TAF grants have so far supported 14 projects. These include portfolio-wide ESG program, FX risk frameworks, supply chain audits, digital platform design, carbon credit verification, e-waste management, repairability pilots, and COVID-19 business continuity support.

The TAF aims to create value at three interconnected levels



1. The broader ecosystem

Shorten the sector's learning curve, improve efficiency and attract new investors to the sector.

2. Off-grid energy companies

Deliver tailored capacity-building along the company journey, from pre to post-investment support.

3. End-beneficiaries

To improve products and services, increase access to energy and maximize impact for local communities.

EEGF in Action

As the leading provider of solar home systems in the Democratic Republic of Congo, Bboxx DRC is at the forefront of expanding access to clean, reliable energy in one of the world's most underserved markets.

The TAF supports Bboxx DRC in achieving its objectives to enhance portfolio quality, optimize supply chain and logistics, strengthen internal systems, and advance ESG and impact performance. By addressing these priorities, the TAF enables Bboxx DRC to scale sustainably, improve operational efficiency, and maximize its positive impact across the country.

Some of the ongoing results have been:

- Customer payment collection rates for solar home systems improved to 73% in H1 2022 (from 70% in 2021)
- Expanded operations to 16 SHS shops, 4 warehouses, and 1 repair center
- Environmental and social impact: 117,887 tons of GHG emissions avoided; 515,093 people with improved A2E
- Product innovation: Successful launch of new products including lower power solutions to enable greater reach



CEI Africa

The CEI Africa TA facility (TAF) provides tailored capacity-building to support companies in their graduation path - pre-investment support (working towards investment readiness) and post-investment support (de-risking investments).

Through thematic programs as well as bespoke projects, the TAF assists:

- Off-grid electricity companies to:
  - Boost their business viability and sustainability
  - Improve investment readiness for growth
- Crowdlenders to:
  - Increase their understanding of the target market
  - Strengthen their ability to engage effectively with off-grid electricity companies

As of 2025, the CEI Africa TAF has approved 22 projects. The facility has supported six companies to secure funding and deploy clean energy solutions, demonstrating tangible progress in building capacity and advancing market development within the portfolio.



CEI Africa in Action

REI Cameroon has secured Cameroon’s first solar mini-grid license from the Electricity Sector Regulatory Agency, marking a major milestone for clean energy access in the country.

TA from CEI Africa enabled REI Cameroon to establish an innovative dual-entity structure, AssetCo & OpCo, paving the way for successful licensing and long-term sustainability.

The authorization allows REI Cameroon to produce and distribute solar power in off-grid communities, starting with the Voundou mini-grid pilot.

This milestone reflects nearly two decades of research, piloting, and dedication to delivering sustainable energy solutions aligned with Cameroon’s National Development Strategy 2030 (NDS30).



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